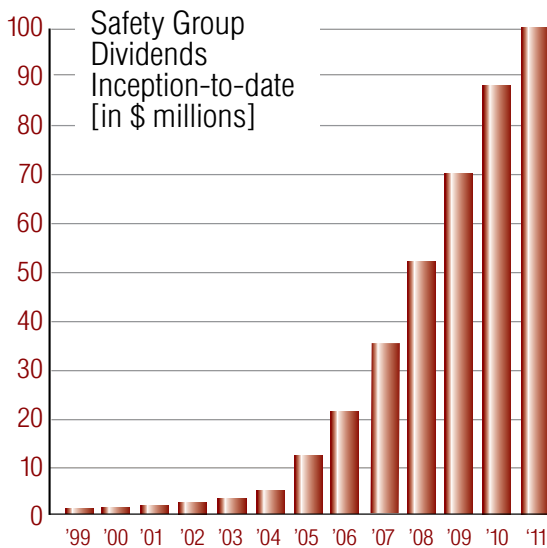
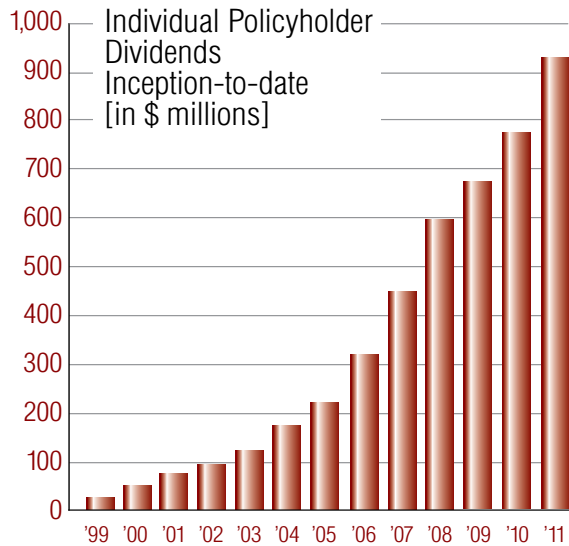


TEXAS MUTUAL: SHARING WITH POLICYHOLDERS

HOW DIVIDENDS BENEFIT YOU



As a mutual company, Texas Mutual does not answer to stockholders. Our policyholders own the company. Dividends are our way of sharing the company's financial success with you.

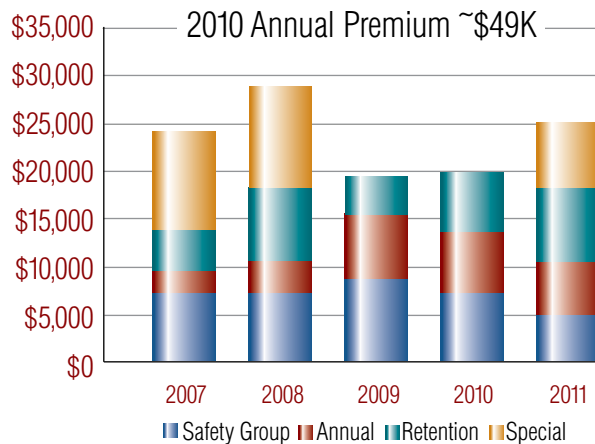
INDIVIDUAL DIVIDENDS:

- Individual dividends reward policyholders who share our commitment to preventing workplace accidents and managing claims effectively.
- Seventy-three percent of Texas Mutual's policyholders have qualified for an individual policyholder dividend each of the past two years.
- Texas Mutual paid a company-record \$155 million in individual policyholder dividends in 2011.

SAFETY GROUP DIVIDENDS:

- Safety groups allow employers in similar industries to purchase their workers' compensation coverage as a group.
- Safety group dividends reward groups whose members collectively share our commitment to preventing workplace accidents and managing claims effectively.
- Safety group members also participate in our individual dividend program.
- Texas Mutual offers 32 safety groups representing a range of industries, including oil and gas, health care, construction, manufacturing and restaurants.

[over...]



The graph at left provides a high-level look at how dividends benefit our policyholders.

This policyholder is a member of a safety group that earned five consecutive group dividends. The blue sections represent the policyholder's share of the group's dividends.

The annual component of our individual dividend program rewards current policyholders who had acceptable loss ratios on their policies that expired the previous year.

The retention component of our individual dividend program rewards current policyholders for up to five consecutive years of acceptable loss ratios, beginning with the policy that expired the previous year and working backward.

The special dividend was a discretionary award in recognition of Texas Mutual's outstanding financial results in 2007, 2008 and 2011.



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