



**HOTCHKISS**  
INSURANCE AGENCY, INC.

Hotchkiss Insurance Agency Inc.  
P.O. Box 117388  
Carrollton, TX 75011-9877

Trim your workers'  
comp premiums



Keep more  
green stuff

Texas Green Industry  
Workers' Compensation  
Group Discount Program

TexasMutual<sup>®</sup>  
Insurance Company

**Our** workers' compensation group discount program is a smart way for growers, landscape contractors and other green industry businesses to lower their premiums. It's another way to keep businesses like yours growing strong.

### Don't go out on a limb

Workers' comp is the only insurance that provides medical and income benefits for injured workers *and* legal protection for employers. State law allows employers in similar businesses to buy their workers' comp coverage as a group, with approval from the Texas Department of Insurance.

By joining the TGI group discount program, also known as a purchasing group, your company will retain its own experience modifier, receive a premium discount based on the group's total premium, and be eligible for potential individual and group dividends.\* Eligible policyholders can earn an additional discount by participating in Texas Mutual Insurance Company's workers' comp health care network.

### Branching out

Hotchkiss Insurance Agency formed TGI in February 2004. The group is open to qualifying wholesale and retail nurseries, landscape contractors, growers, irrigation contractors and other green industry businesses. Any licensed Texas agent can submit qualifying clients for group membership. For a list of qualifying class codes, visit [www.texasmutual.com](http://www.texasmutual.com), or call (800) 859-5995.

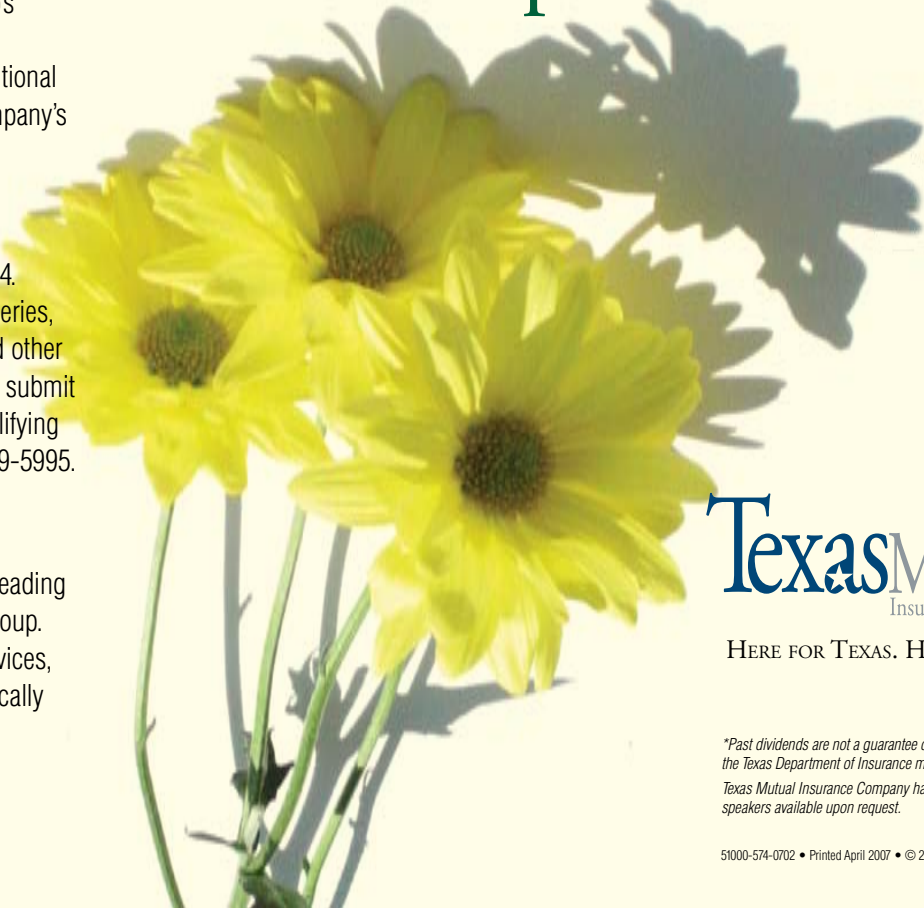
### Reap what you sow

TGI chose Texas Mutual Insurance Company, the state's leading provider of workers' comp insurance, to underwrite the group. TGI members benefit from claim and loss prevention services, including a *Texas Mutual*<sup>®</sup> safety plan developed specifically for green industry businesses.

### Made in the shade

For more information about the Texas Green Industry group, contact Hotchkiss Insurance Agency by email at [sshahon@hiainc.com](mailto:sshahon@hiainc.com), or call:  
Houston (800) 899-9810  
Dallas (800) 899-3750  
San Antonio (888) 919-8445

Get the TGI group discount  
on *your* workers' comp  
premium.



**Texas Mutual**<sup>®</sup>  
Insurance Company

HERE FOR TEXAS. HERE TO STAY.

\*Past dividends are not a guarantee of future dividends, and the Texas Department of Insurance must approve all dividends. Texas Mutual Insurance Company has services for non-English speakers available upon request.